

# August 2021 MONTHLY HOUSING MARKET UPDATE

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#### **Housing Snapshot**

|                                     | # Units Sold <b>3,210</b> ▲ +10.3%      | # New Listings<br><b>3,985</b><br>▲ +2.5%             | # Units Available<br><b>3,256</b><br>▼ -29.8%   |
|-------------------------------------|---|---|---|
| <b>Single-<br/>Family</b><br>Units  | Median Price<br>Units Sold<br>\$405,000 | Median Price<br>New Listings<br>\$425,000<br>+21.3%   | Effective Availability<br><b>1.0</b> Months<br><b>7</b> -36.4%  |
|                                     | # Units Sold<br>888<br>▲ +29.8%         | # New Listings<br><b>1,000</b><br>▲ +5.9%             | # Units Available<br>687<br>▼ -55.5%  |
| <b>Condo/</b><br>Townhouse<br>Units | Median Price<br>Units Sold<br>\$229,000 | Median Price<br>New Listings<br>\$239,948<br>▲ +22.7% | Effective Availability<br><b>0.8</b> Months<br>• -65.7%<br>year. Availability reflects inventory excluding those with offers. |

MONTHLY HOUSING AUGU

#### **August** 2021



#### **Market Statistics**



**August** 2021



|                                  | Current Value<br>August 2021          | Growth From<br>July 2021 | Growth From<br>August 2020 | Current Value<br>August 2021          | Growth From<br>July 2021 | Growth From<br>August 2020 |
|----------------------------------|---------------------------------------|--------------------------|----------------------------|---------------------------------------|--------------------------|----------------------------|
| Units Sold                       | August 2021                           | 001y 2021                | August 2020                | August 2021                           | 001y 2021                | August 2020                |
| No. of Units Sold                | 3,210                                 | -4.2%                    | +10.3%                     | 888                                   | +1.7%                    | +29.8%                     |
| Median Price of Units Sold       | \$405,000                             | +0.0%                    | +20.9%                     | \$229,000                             | +2.1%                    | +23.8%                     |
| Average Price of Units Sold      | \$478,884                             | -4.5%                    | +16.9%                     | \$253,300                             | +3.3%                    | +27.9%                     |
| New Listings                     | . ,                                   |                          |                            | . ,                                   |                          |                            |
| No. of New Listings              | 3,985                                 | -2.3%                    | +2.5%                      | 1,000                                 | -1.6%                    | +5.9%                      |
| Median Price of New Listings     | \$425,000                             | +1.4%                    | +21.3%                     | \$239,948                             | +6.6%                    | +22.7%                     |
| Average Price of New Listings    | \$546,717                             | -0.5%                    | +18.7%                     | \$253,791                             | +1.2%                    | +20.9%                     |
| Availability (Including Offers)  | . ,                                   |                          |                            | · /                                   |                          |                            |
| No. of Units Available           | 7,589                                 | +3.1%                    | -20.5%                     | 1,842                                 | +1.2%                    | -29.3%                     |
| Median Price of Units Available  | \$435,000                             | +2.4%                    | +19.2%                     | \$230,000                             | +2.2%                    | +21.7%                     |
| Average Price of Units Available | \$661,950                             | +0.3%                    | +22.1%                     | \$261,328                             | +0.2%                    | +19.9%                     |
| Availability (Excluding Offers)  | · · · · · · · · · · · · · · · · · · · |                          |                            | · · · · · · · · · · · · · · · · · · · |                          |                            |
| No. of Units Available           | 3,256                                 | +8.3%                    | -29.8%                     | 687                                   | +3.8%                    | -55.5%                     |
| Median Price of Units Available  | \$499,900                             | -0.0%                    | +25.9%                     | \$235,000                             | +4.5%                    | +27.4%                     |
| Average Price of Units Available | \$839,637                             | -4.4%                    | +25.4%                     | \$276,428                             | -2.2%                    | +24.8%                     |
| Effective Months of Availability | 1.0                                   | +13.1%                   | -36.4%                     | 0.8                                   | +2.0%                    | -65.7%                     |
| Time on Market for Units Sold    | August 2021                           | July 2021                | August 2020                | August 2021                           | July 2021                | August 2020                |
| 0 - 30 days                      | 87.8%                                 | 89.1%                    | 61.3%                      | 88.1%                                 | 87.4%                    | 52.6%                      |
| 31 - 60 days                     | 8.6%                                  | 6.9%                     | 15.9%                      | 7.7%                                  | 7.1%                     | 20.5%                      |
| 61 - 90 days                     | 2.0%                                  | 2.2%                     | 8.1%                       | 2.1%                                  | 2.2%                     | 10.2%                      |
| 91 - 120 days                    | 0.8%                                  | 0.4%                     | 6.0%                       | 1.0%                                  | 1.5%                     | 6.1%                       |
| 121+ days                        | 0.8%                                  | 1.4%                     | 8.7%                       | 1.1%                                  | 1.8%                     | 10.5%                      |

See notes, methodology and definitions on page 10.

MONTHLY HOUSING

MARKET UPDATE

LAS VEGAS REALTORS® | Page 3

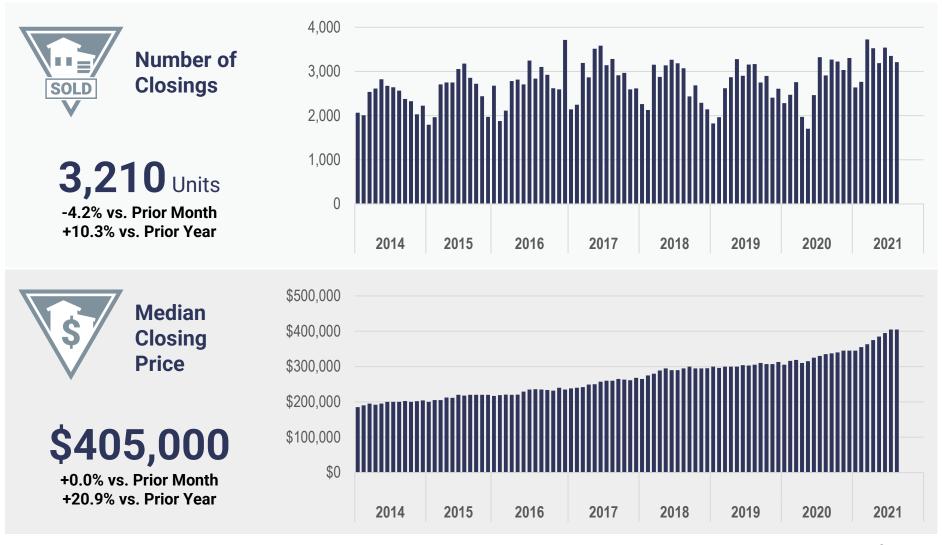


# **Single-Family Market Trends**

**August** 2021

MONTHLY HOUSING

MARKET UPDATE



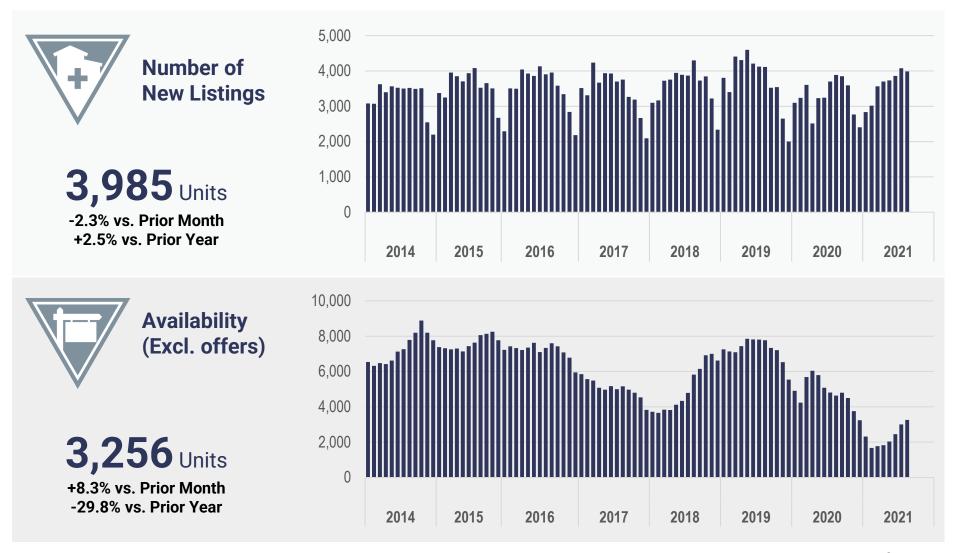
LAS VEGAS REALTORS® | Page 4

## **Single-Family Market Trends**

**August** 2021

MONTHLY HOUSING

MARKET UPDATE



LAS VEGAS REALTORS® | Page 5

## **Single-Family Market Trends**



LAS VEGAS REALTORS® | Page 6



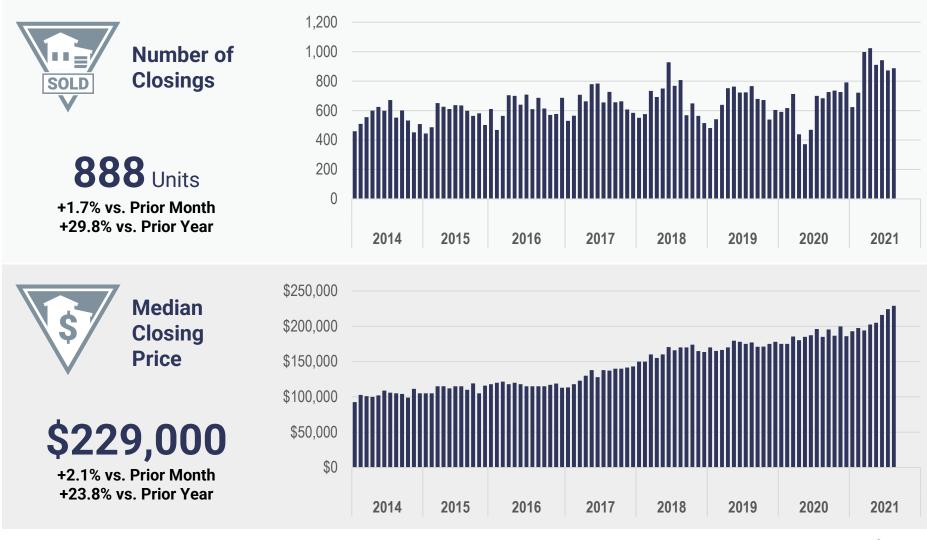
MONTHLY HOUSING August 2021

#### **Condo/Townhouse Market Trends**

**August** 2021

MONTHLY HOUSING

MARKET UPDATE



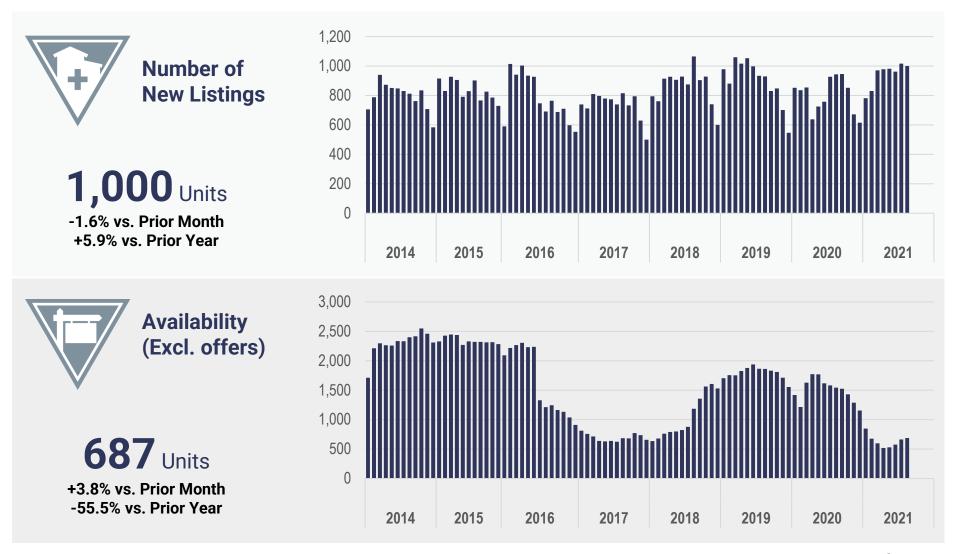
LAS VEGAS REALTORS® | Page 7

#### **Condo/Townhouse Market Trends**

**August** 2021

MONTHLY HOUSING

MARKET UPDATE



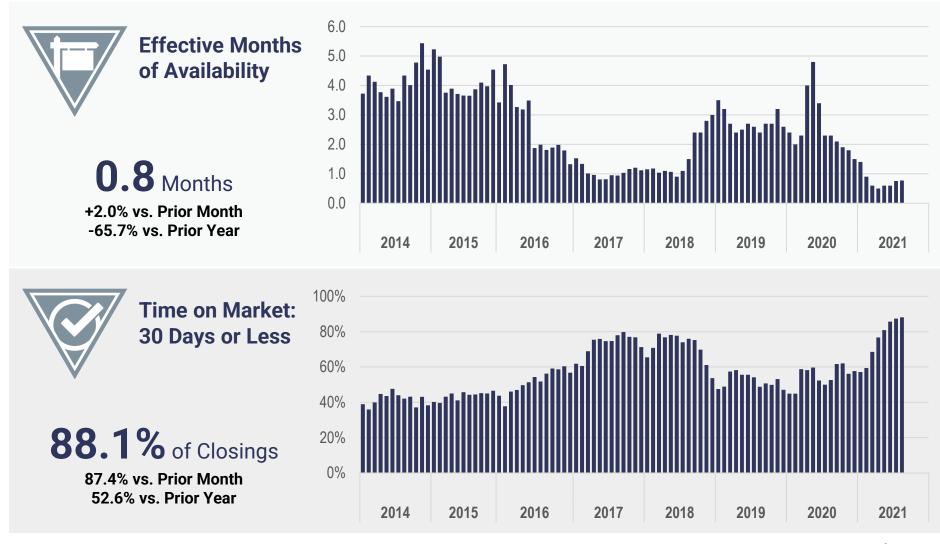
LAS VEGAS REALTORS® | Page 8

#### **Condo/Townhouse Market Trends**

**August** 2021

MONTHLY HOUSING

MARKET UPDATE



LAS VEGAS REALTORS® | Page 9

#### Notes, Methodology and Definitions

| Source:                     | LAS VEGAS REALTORS <sup>®</sup> // (702) 784-5000 // 6360 S. Rainbow Blvd.; Las Vegas, NV 89118<br><u>www.lasvegasrealtor.com</u>   |
|-----------------------------|---|
| Territorial Jurisdiction:   | Clark, Nye, Lincoln and White Pine Counties, Nevada, and such other areas as from time to time may be allocated to the LVR by the Board of Directors of the National Association of REALTORS®   |
| Media Contact Information:  | George McCabe, B&P Public Relations // (702) 325-7358 // gmccabe@bpadlv.com   |
| Methodology and Disclaimer: | This data is based on information from the LAS VEGAS REALTORS <sup>®</sup> (LVR) Multiple Listing Service (MLS). This information is deemed reliable but is not guaranteed. MLS collects, compiles and distributes information about homes listed for sale by its subscribers who are real estate agents. MLS subscription is available to all real estate agents licensed in Nevada, but is not available to the general public. Not all licensed agents subscribe to the MLS. MLS does not include all new homes available or listings from non-MLS agents, nor does it include properties for sale by owner. |

| Definitions: |
|--------------|
|--------------|

| Units Sold:                    | Actual closings/recordings (not contracts) during the reporting period   |
|--------------------------------|--|
| New Listings:                  | Units that were initially listed in the MLS for sale during the reporting period                                     |
| Availability:                  | The number of units available at the end of the reporting period   |
| Availability Including Offers: | Units listed as available that have pending or contingent offers in place  |
| Availability Excluding Offers: | Units listed as available that do not have any pending or contingent offers in place                                 |
| Effective Months of Inventory: | Reflects the number of units available (excluding offers) divided by the number of sales during the reporting period |

LAS VEGAS REALTORS® | Page 10



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MONTHLY HOUSING MARKET UPDATE

#### **August** 2021

